

Phi Beta Delta Honor Society
Profit & Loss
 July 2011 through June 2012

	Jul '11 - Jun 12
Ordinary Income/Expense	
Income	
Contributions and Sponsorships	
Contribution Revenue	1,638.70
Sponsorship	150.00
Total Contributions and Sponsorships	1,788.70
Dues & Induction Fees	
Membership Refunds	-50.00
New Members	78,435.00
Continuing Members	11,416.00
Member Supplies	4,955.50
Total Dues & Induction Fees	94,756.50
Chartering and Petitioning Fees	625.00
Conference Revenue	10,988.50
Interest Income	
Interest Income	9.01
Interest Income - Endowment	1,525.91
Total Interest Income	1,534.92
Gift Shop Income	
Shipping Income	20.50
Honor Cords & Stoles	560.00
Grommet	20.00
Polo Shirts	15.00
Silver Mugs	30.00
Quill Pens	80.00
T-Shirt	85.00
52 Weekly Thoughts	10.00
Membership Cards	6.00
Gift Shop Income - Other	686.92
Total Gift Shop Income	1,513.42
Total Income	111,207.04
Cost of Goods Sold	
Cost of Goods Sold	31,231.28
Total COGS	31,231.28
Gross Profit	79,975.76
Expense	
Salaries & Benefits	
Student Workers	3,095.00
Salary - Executive Director	15,242.19
Secretarial and Administrative	15,543.20
Payroll Tax Expense	1,728.61
Payroll Expenses	1,452.31
Total Salaries & Benefits	37,061.31
Program	
Conference Awards	
Merchant	500.00
Staff Award	750.00
Student Awards	500.00
Faculty Awards	750.00
Conference Awards - Other	937.57
Total Conference Awards	3,437.57
Medallions, Flags	
Flags	1,244.96
Other	0.00
Total Medallions, Flags	1,244.96

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Conference Costs	
Board Reimbursements	2,730.00
Lodging	7,244.27
Meals	85.80
Other	180.00
Printing	252.95
Reimbursement for Staff	1,126.67
	11,619.69
Total Conference Costs	11,619.69
Gift Shop	
T-Shirts	0.00
Quill Pens	439.70
Other	176.00
Other adjustments	-55.00
Gift Shop - Other	242.78
	803.48
Total Gift Shop	803.48
Total Program	17,105.70
Development Expenses	
Chapter Development	300.00
	300.00
Total Development Expenses	300.00
General and Administrative	
Accounting	3,233.43
Bank Fee	38.73
Depreciation	295.28
Insurance	4,031.44
Licenses & Taxes	15.00
Miscellaneous	5.00
Paypal fees	1,439.31
Shipping	3,468.21
Web Site	1,050.74
Executive Office Expenses	
Executive Office Rent	579.69
Executive Office Travel	381.20
Office Supplies	990.49
Postage	1,436.72
Printing & Duplicating	1,251.66
Telephone and Fax	506.02
Executive Office Expenses - Other	150.00
	5,295.78
Total Executive Office Expenses	5,295.78
Total General and Administrative	18,872.92
Total Expense	73,339.93
Net Ordinary Income	6,635.83
Other Income/Expense	
Other Expense	
Tax Expense	134.04
	134.04
Total Other Expense	134.04
Net Other Income	-134.04
Net Income	6,501.79